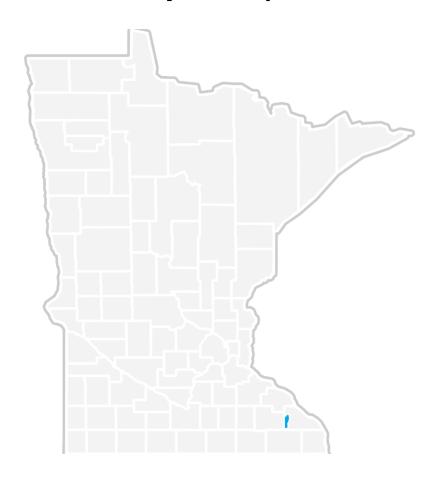


Economic Overview ZCTA 55972 (Winona County, MN portion)



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Demographic Profile

In 2010, the population in ZCTA 55972 (Winona County, MN portion)* was 4,995.

The region has a civilian labor force of 2,302 with a participation rate of 65.7%. Of individuals 25 to 64 in ZCTA 55972 (Winona County, MN portion),* 27.1% have a bachelor's degree or higher which compares with 30.5% in the nation.

The median household income in ZCTA 55972 (Winona County, MN portion)* is \$55,450 and the median house value is \$181,900.

Demographic Profile ¹										
		Percent			Value					
	Proxy for ZCTA 55972 (Winona County, MN portion)*	Minnesota	USA	Proxy for ZCTA 55972 (Winona County, MN portion)*	Minnesota	USA				
Demographics										
Population	_	_	_	4,995	5,303,925	308,745,538				
Median Age ³	_	_	_	36.0	37.4	37.2				
Under 18 Years	29.3%	24.2%	24.0%	1,466	1,284,063	74,181,467				
18 to 24 Years	7.5%	9.5%	9.9%	375	502,799	30,672,088				
25 to 34 Years	12.1%	13.5%	13.3%	606	715,586	41,063,948				
35 to 44 Years	12.6%	12.8%	13.3%	628	681,094	41,070,606				
45 to 54 Years	14.4%	15.2%	14.6%	721	807,898	45,006,716				
55 to 64 Years	10.0%	11.9%	11.8%	499	629,364	36,482,729				
65 to 74 Years	6.5%	6.7%	7.0%	324	354,427	21,713,429				
75 Years, and Over	7.5%	6.2%	6.0%	376	328,694	18,554,555				
Race: White	93.4%	85.3%	72.4%	4,667	4,524,062	223,553,265				
Race: Black or African American	0.4%	5.2%	12.6%	21	274,412	38,929,319				
Race: American Indian and Alaska Native	0.4%	1.1%	0.9%	18	60,916	2,932,248				
Race: Asian	2.0%	4.0%	4.8%	102	214,234	14,674,252				
Race: Native Hawaiian and Other Pacific Islander	0.0%	0.0%	0.2%	0	2,156	540,013				
Race: Some Other Race	2.3%	1.9%	6.2%	115	103,000	19,107,368				
Race: Two or More Races	1.4%	2.4%	2.9%	72	125,145	9,009,073				
Hispanic or Latino (of any race)	7.0%	4.7%	16.3%	349	250,258	50,477,594				
Economic										
Labor Force Participation Rate and Size (civilian population 16 years and over) ⁴	65.7%	70.2%	63.8%	2,302	2,958,989	157,113,886				
Armed Forces Labor Force ⁴	0.0%	0.1%	0.4%	0	2,487	1,083,691				
Veterans, Age 18-64 ⁴	5.5%	5.8%	6.2%	152	195,510	11,977,656				
Median Household Income ^{3,4}	_			\$55,450	\$59,836	\$53,046				
Poverty Level (of all people) ⁴	17.7%	11.5%	15.4%	883	598,391	46,663,433				
Mean Commute Time (minutes) ⁴	_	_	_	25.7	22.9	25.5				

	Demogra	phic Profile ¹				
		Percent			Value	
	Proxy for ZCTA 55972 (Winona County, MN portion)*	Minnesota	USA	Proxy for ZCTA 55972 (Winona County, MN portion)*	Minnesota	USA
Commute via Public Transportation ⁴	2.5%	3.4%	5.0%	54	92,680	7,000,722
Union Membership ⁵	_	14.1%	11.1%	_	_	_
Housing					'	
Total Housing Units ⁴	_	_	_	1,749	2,353,932	132,057,804
Median House Value (of owner-occupied units) ^{3,4}	_	_	_	\$181,900	\$187,900	\$176,700
Homeowner Vacancy ⁴	2.3%	1.6%	2.2%	29	24,575	1,682,020
Rental Vacancy ⁴	4.8%	4.9%	7.3%	20	30,186	3,230,123
Renter-Occupied Housing Units (% of Occupied Units) ⁴	24.0%	27.5%	35.1%	394	578,960	40,534,516
Occupied Housing Units with No Vehicle Available (% of Occupied Units) ⁴	8.5%	7.1%	9.1%	140	149,666	10,483,077
Social						
No High School Diploma (educational attainment, age 25-64) ⁴	9.8%	6.2%	12.2%	219	177,706	20,081,351
High School Graduate (educational attainment, age 25-64) ⁴	25.3%	23.9%	26.7%	564	681,368	43,924,394
Some College, No Degree (educational attainment, age 25-64) ⁴	22.6%	23.1%	22.0%	503	659,711	36,266,398
Associate's Degree (educational attainment, age 25-64) ⁴	15.1%	11.7%	8.6%	337	334,011	14,216,331
Bachelor's Degree (educational attainment, age 25-64) ⁴	19.6%	23.9%	19.5%	437	682,593	32,105,737
Postgraduate Degree (educational attainment, age 25-64) ⁴	7.4%	11.1%	11.0%	165	318,075	18,142,599
Enrolled in Grade 12 (% of total population) ⁴	1.6%	1.5%	1.4%	82	80,464	4,496,472
Disabled, Age 18-64 ⁴	4.0%	8.2%	10.1%	110	272,630	19,403,946
Foreign Born ⁴	7.6%	7.3%	12.9%	381	392,037	40,341,898
Speak English Less Than Very Well (population 5 yrs and over) ⁴	7.1%	4.3%	8.6%	321	212,464	25,148,900

Source: JobsEQ®

^{1.} Census 2010, unless noted otherwise

^{2.} Census 2013, annual average growth rate since 2003

^{3.} Median values for certain aggregate regions (such as MSAs) may be estimated as the weighted averages of the median values from the composing counties.

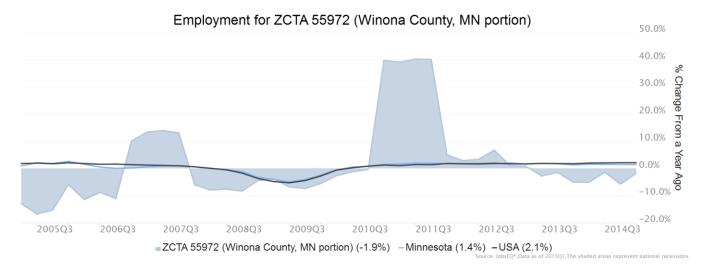
^{4.} ACS 2009-2013

^{5. 2013;} Current Population Survey, unionstats.com, and Chmura

* This user-defined region contains one or more partial ZCTA areas. Any such partial ZCTA within this region definition has been replaced by the full ZCTA for purposes of being described via the above data.

Employment Trends

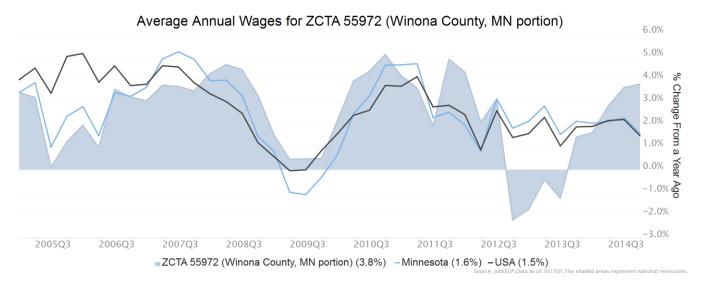
As of 2015Q1, total employment for ZCTA 55972 (Winona County, MN portion) was 1,326 (based on a four-quarter moving average). Over the year ending 2015Q1, employment declined 1.9% in the region.



Employment data are derived from the Quarterly Census of Employment and Wages, provided by the Bureau of Labor Statistics and imputed where necessary. Data are updated through 2014Q3 with preliminary estimates updated to 2015Q1.

Wage Trends

The average worker in ZCTA 55972 (Winona County, MN portion) earned annual wages of \$37,773 as of 2015Q1. Average annual wages per worker increased 3.8% in the region during the preceding four quarters. For comparison purposes, annual average wages were \$51,050 in the nation as of 2015Q1.



Annual average wages per worker data are derived from the Quarterly Census of Employment and Wages, provided by the Bureau of Labor Statistics and imputed where necessary. Data are updated through 2014Q3 with preliminary estimates updated to 2015Q1.

Cost of Living Index

The Cost of Living Index estimates the relative price levels for consumer goods and services. When applied to wages and salaries, the result is a measure of relative purchasing power. The cost of living is 0.1% higher in ZCTA 55972 (Winona County, MN portion) than the U.S. average.

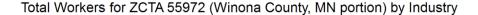
Cost of Living Information										
	Annual Average Salary	Cost of Living Index (Base US)	US Purchasing Power							
ZCTA 55972 (Winona County, MN portion)	\$37,773	100.1	\$37,751							
Minnesota	\$51,361	105.2	\$48,844							
USA	\$51,050	100.0	\$51,050							

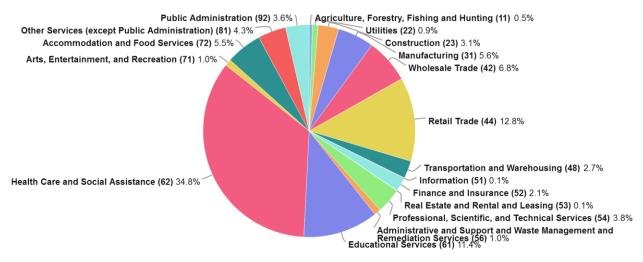
Source: JobsEQ® Data as of 2015Q1

The Cost of Living Index is developed by Chmura Economics & Analytics and is updated quarterly.

Industry Snapshot

The largest sector in ZCTA 55972 (Winona County, MN portion) is Health Care and Social Assistance, employing 462 workers. The next-largest sectors in the region are Retail Trade (169 workers) and Educational Services (152). High location quotients (LQs) indicate sectors in which a region has high concentrations of employment compared to the national average. The sectors with the largest LQs in the region are Health Care and Social Assistance (LQ = 2.40), Wholesale Trade (1.59), and Utilities (1.46).





Source: JobsEQ®,Data as of 2015Q1

Employment data are derived from the Quarterly Census of Employment and Wages, provided by the Bureau of Labor Statistics and imputed where necessary. Data are updated through 2014Q3 with preliminary estimates updated to 2015Q1.

Sectors in ZCTA 55972 (Winona County, MN portion) with the highest average wages per worker are Utilities (\$78,870), Manufacturing (\$51,655), and Finance and Insurance (\$49,318). Regional sectors with the best job growth (or most moderate job losses) over the last 5 years are Health Care and Social Assistance (+304 jobs), Public Administration (+23), and Transportation and Warehousing (+16).

Over the next 10 years, employment in ZCTA 55972 (Winona County, MN portion) is projected to expand by 48 jobs. The fastest growing sector in the region is expected to be Construction with a +2.6% year-over-year rate of growth. The strongest forecast by number of jobs over this period is expected for Health Care and Social Assistance (+91 jobs), Construction (+12), and Retail Trade (+10).

				Hist	orical	Forecast						
		Four Q	uarters End 2015q1	ing with	Total Change over the Last 5 Years		: Annual % Cl ment 2010q1		Over the Next 10 Years			
NAICS	Industry	Empl	Avg. Annual Wages	Location Quotient	Empl	ZCTA 55972 (Winona County, MN portion)	Minnesot a	USA	Total Approx Repl Demand	Total Growth Demand	Avg. Annual Growth Percent	
11	Agriculture, Forestry, Fishing and Hunting	7	\$27,962	0.56	-2	-5.4%	2.5%	1.5%	2	0	-0.3%	
21	Mining, Quarrying, and Oil and Gas Extraction	0	n/a	0.00	0	n/a	8.1%	6.3%	0	0	0.0%	
22	Utilities	11	\$78,870	1.46	11	n/a	0.5%	-0.4%	3	-1	-1.3%	
23	Construction	42	\$42,882	0.68	3	1.3%	3.3%	1.4%	9	12	2.6%	
31	Manufacturing	74	\$51,655	0.62	-22	-5.1%	1.3%	1.1%	16	-9	-1.2%	
42	Wholesale Trade	90	\$47,618	1.59	0	0.0%	1.2%	1.2%	20	3	0.3%	
44	Retail Trade	169	\$22,781	1.13	14	1.8%	0.8%	1.3%	54	10	0.6%	
48	Transportation and Warehousing	36	\$39,397	0.69	16	12.7%	0.7%	1.5%	10	4	1.0%	
51	Information	1	\$34,093	0.04	0	-0.4%	-0.6%	-0.2%	0	0	-0.3%	
52	Finance and Insurance	28	\$49,318	0.50	-8	-5.1%	0.4%	0.3%	7	1	0.4%	
53	Real Estate and Rental and Leasing	1	\$26,054	0.05	-2	-18.9%	1.7%	1.0%	0	0	0.9%	
54	Professional, Scientific, and Technical Services	51	\$46,134	0.61	-21	-6.7%	2.9%	2.6%	11	8	1.5%	
55	Management of Companies and Enterprises	0	n/a	0.00	0	n/a	2.4%	3.3%	0	0	0.0%	
56	Administrative and Support and Waste Management and Remediation Services	14	\$24,488	0.16	10	30.6%	3.6%	3.8%	3	3	1.9%	
61	Educational Services	152	\$43,511	1.28	1	0.1%	0.3%	0.2%	32	5	0.3%	
62	Health Care and Social Assistance	462	\$35,037	2.40	304	24.0%	1.7%	2.2%	96	91	1.8%	
71	Arts, Entertainment, and Recreation	13	\$15,579	0.55	11	40.6%	0.5%	1.5%	4	2	1.1%	
72	Accommodation and Food Services	73	\$10,528	0.60	3	1.0%	1.5%	2.7%	26	6	0.8%	
81	Other Services (except Public Administration)	57	\$18,124	1.37	13	5.4%	1.3%	-0.6%	15	6	1.0%	
92	Public Administration	47	\$36,957	0.68	23	14.6%	0.5%	-0.7%	11	-1	-0.2%	
99	Unclassified	0	n/a	0.00	0	n/a	n/a	2.7%	0	0	0.0%	
	Total - All Industries	1,326	\$37,773	1.00	355	6.4%	1.4%	1.5%	327	48	0.4%	

Source: JobsEQ®
Employment data are derived from the Quarterly Census of Employment and Wages, provided by the Bureau of Labor Statistics and imputed where necessary. Data are updated through 2014Q3 with preliminary estimates updated to 2015Q1. Forecast employment growth uses national projections adapted for regional growth patterns.



Occupation Snapshot

The largest major occupation group in ZCTA 55972 (Winona County, MN portion) is Office and Administrative Support Occupations, employing 189 workers. The next-largest occupation groups in the region are Healthcare Practitioners and Technical Occupations (157 workers) and Sales and Related Occupations (143). High location quotients (LQs) indicate occupation groups in which a region has high concentrations of employment compared to the national average. The major groups with the largest LQs in the region are Healthcare Support Occupations (LQ = 2.50), Healthcare Practitioners and Technical Occupations (2.06), and Community and Social Service Occupations (1.99).

Occupation groups in ZCTA 55972 (Winona County, MN portion) with the highest average wages per worker are Management Occupations (\$81,500), Architecture and Engineering Occupations (\$71,300), and Legal Occupations (\$70,800). The unemployment rate in the region varied among the major groups from 1.5% among Management Occupations to 5.9% among Food Preparation and Serving Related Occupations.

Over the next 10 years, the fastest growing occupation group in ZCTA 55972 (Winona County, MN portion) is expected to be Construction and Extraction Occupations with a +2.2% year-over-year rate of growth. The strongest forecast by number of jobs over this period is expected for Healthcare Practitioners and Technical Occupations (+29 jobs) and Healthcare Support Occupations (+21). Over the same period, the highest replacement demand (occupation demand due to retirements and workers moving from one occupation to another) is expected in Sales and Related Occupations (50 jobs) and Office and Administrative Support Occupations (42).

			Occupatio	n Snap	shot in ZC	TA 55972	(Winona	County, N	/N portion	1)			
	Current								orical	Forecast			
		Four Quarters Ending 2015q1		g with	2015q1		Total Change over the Last 5 Years	Avg Ann % Chg in Empl 2010q1-2015q1			Over the Next 10 Years		
soc	Title	Empl	Avg. Annual Wages ¹	LQ	Unempl	Unempl Rate	Empl	ZCTA 55972 (Winona County, MN portion)	Minnesot a	USA	Total Repl Demand	Total Growth Demand	Avg. Annual Growth Percent
11- 0000	Management Occupations	59	\$81,500	0.88	1	1.5%	12	4.5%	1.5%	1.5%	14	5	0.8%
13- 0000	Business and Financial Operations Occupations	43	\$53,700	0.65	2	2.4%	7	3.9%	1.4%	1.5%	9	4	0.9%
15- 0000	Computer and Mathematical Occupations	15	\$62,800	0.40	1	2.1%	3	4.0%	2.0%	2.4%	2	2	1.0%
17- 0000	Architecture and Engineering Occupations	13	\$71,300	0.56	1	2.1%	0	0.3%	1.6%	1.2%	3	0	0.2%
19- 0000	Life, Physical, and Social Science Occupations	12	\$58,800	1.11	0	2.1%	4	8.0%	1.7%	1.2%	4	1	1.0%
21- 0000	Community and Social Service Occupations	39	\$43,200	1.99	1	2.0%	19	13.9%	1.8%	2.6%	9	5	1.3%
23- 0000	Legal Occupations	2	\$70,800	0.23	0	1.8%	0	-1.9%	-0.1%	0.1%	0	0	0.6%
25- 0000	Education, Training, and Library Occupations	107	\$47,800	1.30	4	3.2%	7	1.4%	0.5%	0.3%	21	2	0.2%

						(Winona	•••	MN portion	1)		Fa		
	Title	Current Four Quarters Ending with 2015q1			2015q1		Total Change over the Last 5	Avg A	orical .nn % Chg in 010q1-2015	-	Forecast Over the Next 10 Years		
soc		Empl	Avg. Annual Wages ¹	LQ	Unempl	Unempl Rate	Years	ZCTA 55972 (Winona County, MN portion)	Minnesot a	USA	Total Repl Demand	Total Growth Demand	Avg. Annual Growth Percent
27- 0000	Arts, Design, Entertainment, Sports, and Media Occupations	12	\$40,800	0.69	1	3.7%	-3	-4.4%	0.5%	1.0%	4	1	0.9%
29- 0000	Healthcare Practitioners and Technical Occupations	157	\$69,300	2.06	2	1.7%	117	32.0%	1.3%	1.3%	32	29	1.7%
31- 0000	Healthcare Support Occupations	98	\$26,400	2.50	2	3.0%	52	16.5%	1.5%	2.0%	19	21	2.0%
33- 0000	Protective Service Occupations	16	\$33,000	0.51	1	2.5%	7	12.8%	0.5%	0.5%	0	1	0.8%
35- 0000	Food Preparation and Serving Related Occupations	102	\$19,600	0.85	5	5.9%	16	3.6%	1.4%	2.5%	37	10	0.9%
37- 0000	Building and Grounds Cleaning and Maintenance Occupations	35	\$25,100	0.80	2	4.9%	15	11.2%	1.9%	0.9%	8	4	1.1%
39- 0000	Personal Care and Service Occupations	71	\$23,500	1.70	2	4.8%	31	12.2%	1.9%	1.7%	20	12	1.6%
41- 0000	Sales and Related Occupations	143	\$29,100	1.03	6	4.2%	6	0.9%	0.9%	1.2%	50	3	0.2%
43- 0000	Office and Administrative Support Occupations	189	\$31,500	0.89	12	4.2%	55	7.1%	1.1%	1.3%	42	13	0.7%
45- 0000	Farming, Fishing, and Forestry Occupations	8	\$26,800	0.93	2	5.3%	0	-0.7%	2.3%	1.5%	3	0	0.0%
47- 0000	Construction and Extraction Occupations	32	\$43,000	0.62	3	5.9%	4	2.4%	3.1%	1.6%	7	8	2.2%
49- 0000	Installation, Maintenance, and Repair Occupations	41	\$41,800	0.80	2	2.9%	3	1.3%	1.8%	1.4%	10	3	0.8%
51- 0000	Production Occupations	58	\$35,300	0.67	11	4.6%	-10	-3.1%	1.8%	1.6%	14	-1	-0.1%
53- 0000	Transportation and Material Moving Occupations	73	\$31,300	0.82	7	5.4%	11	3.2%	1.6%	1.9%	18	5	0.6%
00- 0000	Total - All Occupations JobsEQ®	1,326	\$40,300	1.00	n/a	n/a	355	6.4%	1.4%	1.5%	0	129	0.9%

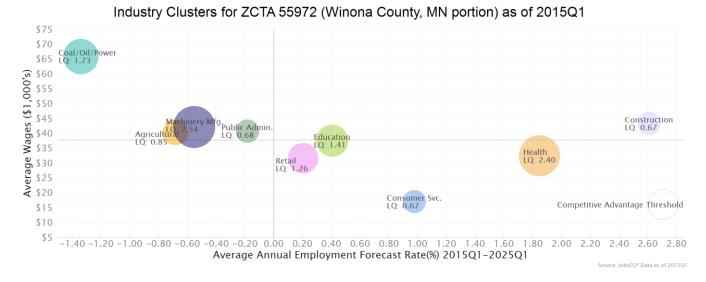
Source: JobsEQ®
Note: Figures may not sum due to rounding.

Occupation employment data are estimated via industry employment data and the estimated industry/occupation mix. Industry employment data are derived from the Quarterly Census of Employment and Wages, provided by the Bureau of Labor Statistics and currently updated through 2014Q3, imputed where necessary with preliminary estimates updated to 2015Q1. Wages by occupation are as of 2013 provided by the BLS and imputed where necessary. Forecast employment growth uses national projections from the Bureau of Labor Statistics adapted for regional growth patterns.

^{1.} Occupation wages are as of 2013

Industry Clusters

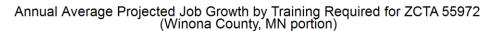
A cluster is a geographic concentration of interrelated industries or occupations. The industry cluster in ZCTA 55972 (Winona County, MN portion) with the highest relative concentration is Machinery Mfg. with a location quotient of 2.54. This cluster employs 56 workers in the region with an average wage of \$42,100. Employment in the Machinery Mfg. cluster is projected to contract in the region about 0.6% per year over the next ten years.



Location quotient and average wage data are derived from the Quarterly Census of Employment and Wages, provided by the Bureau of Labor Statistics, imputed where necessary, and updated through 2014Q3 with preliminary estimates updated to 2015Q1. Forecast employment growth uses national projections from the Bureau of Labor Statistics adapted for regional growth patterns.

Education Levels

Expected growth rates for occupations vary by the education and training required. While all employment in ZCTA 55972 (Winona County, MN portion) is projected to grow 0.9% over the next ten years, occupations typically requiring a postgraduate degree are expected to grow 1.6% per year, those requiring a bachelor's degree are forecast to grow 0.5% per year, and occupations typically needing a 2-year degree or certificate are expected to grow 1.4% per year.





Employment by occupation data are estimates are as of 2015Q1. Education levels of occupations are based on BLS assignments. Forecast employment growth uses national projections from the Bureau of Labor Statistics adapted for regional growth patterns.

FAQ

What is a location quotient?

A location quotient (LQ) is a measurement of concentration in comparison to the nation. An LQ of 1.00 indicates a region has the same concentration of an industry (or occupation) as the nation. An LQ of 2.00 would mean the region has twice the expected employment compared to the nation and an LQ of 0.50 would mean the region has half the expected employment in comparison to the nation.

What is replacement demand?

Replacement demand is the number of jobs required due to replacements—retirements and turnover resulting from workers moving from one occupation into another. Note that replacement demand does not include all turnover—it does not include when workers stay in the same occupation but switch employers. The replacement demand shown in this report may also be understated; thus, it can be taken to be a minimum measure of the number of workers who will need to be trained for the occupation due to replacements. The total projected demand for an occupation is the sum of the replacement demand and the growth demand (which is the increase or decrease of jobs in an occupation expected due to expansion or contraction of the overall number of jobs in that occupation).

What is a cluster?

A cluster is a geographic concentration of interrelated industries or occupations. If a regional cluster has a location quotient of 1.25 or greater, the region is considered to possess a *competitive advantage* in that cluster.

What is the difference between industry wages and occupation wages?

Industry wages and occupation wages are estimated via separate data sets, often the time periods being reported do not align, and wages are defined slightly differently in the two systems (for example, certain bonuses are included in the industry wages but not the occupation wages). It is therefore common that estimates of the average industry wages and average occupation wages in a region do not match exactly.

What is NAICS?

The North American Industry Classification System (NAICS) is used to classify business establishments according to the type of economic activity. The NAICS Code comprises six levels, from the "all industry" level to the 6-digit level. The first two digits define the top level category, known as the "sector," which is the level examined in this report.

What is SOC?

The Standard Occupational Classification system (SOC) is used to classify workers into occupational categories. All workers are classified into one of over 820 occupations according to their occupational definition. To facilitate classification, occupations are combined to form 23 major groups, 96 minor groups, and 449 occupation groups. Each occupation group includes detailed occupations requiring similar job duties, skills, education, or experience.

About This Report

This report and all data herein were produced by JobsEQ®, a product of Chmura Economics & Analytics. The information contained herein was obtained from sources we believe to be reliable. However, we cannot guarantee its accuracy and completeness.